

This document contains:

- Audit risks from the AI and 11m dataset.
- Audit procedures which could be performed to address those risks.
- Analytical procedures.
- Financial reporting and audit notes on relevant topics.
- Inflow technique guidance to identify audit risks or justify why a particular balance has been identified as an audit risk.
- General CR exam technique guidance.

SAMPLE NOT FOR USE

AI Risk	Procedures
Revenue Risk of overstatement of revenue and receivables because: ▪ GPM is higher (28.2%) than 2023 (25%) and has increased since April suggesting that Belgium sales are higher GPM ▪ Belgium sales translated at 1.15 (Jan 24 rate) when euro was [REDACTED] [REDACTED]	Obtain purchases/GPM split (supermarkets/wholesalers; UK/Belgium) to identify reasons for GPM change Recalculate revenue using spot rates at transaction dates [REDACTED]
Trade Receivables Risk of overstatement of receivables and profit because: ▪ September invoice not paid in full (€90k unpaid) [REDACTED]	Inspect AC3249 to identify if September balance of €90,000/£78,260 paid in December [REDACTED]
FX [REDACTED]	[REDACTED]
Intangible Assets [REDACTED]	[REDACTED]

Analytical Procedures

	11m	2023	
Revenue	£40,340,151	£46,006,813	Declining market share in UK
COS	-£28,972,594	-£34,521,652	
GP	£11,367,557	£11,485,161	
GPM	28.2%	25.0%	Increase since April suggests Belgium sales higher margin

2024						
	Jan	Feb	Mar	Apr	May	Jun
Revenue	£3,364,025					
COS	-£2,514,152					
GP	£849,873					
GPM	25.3%					

Jul	Aug	Sep	Oct	Nov	Dec	11m

Inflo / Data Analytics Software (DAS) Exam Technique Guidance

Explore

- FS view: high level view
- Account view: breakdown of FS number by account code
 - Significant change from prior year/inconsistent with information in scenario
 - Accounts with significant monthly increase/decrease (can visualise on bar chart) e.g.
 - Revenue:
 - Belgium
 - UK
 - Trade receivables:
 - Belgium
 - UK
 - PPE/Intangibles
 - Accounts not moving as expected e.g.
 - COS not moving in line with revenue/GPM change

- Transaction detail:
